

MINUTES OF MEETING

Tuesday, 6 October 2020	Time: 10:00 AM	Venue: Conference Room B / Google Meet
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MEETING CALLED BY	BIDS AND AWARDS COMMITTEE IV																																																
TYPE OF MEETING	PRE-BID CONFERENCE																																																
PROJECT	THE MALOLOS-CLARK RAILWAY PROJECT and THE NORTH SOUTH RAILWAY PROJECT – SOUTH LINE (COMMUTER) PACKAGE CPNS-02: ROLLING STOCK – COMMUTER TRAINSETS																																																
REFERENCE NO.	IFB No. PB20-023-4																																																
ATTENDEES	<p>Bids and Awards Committee IV</p> <table style="width: 100%; border: none;"> <tr> <td style="width: 50%;">Mr. Joseph Conrad D. Dueñas</td> <td style="width: 50%;">Chairperson</td> </tr> <tr> <td>Paul Jasper De Guzman</td> <td>Vice-Chairperson*</td> </tr> <tr> <td>Atty. Shiela S. Valino</td> <td>Regular Member*</td> </tr> <tr> <td>Engr. Diane Arbitrario</td> <td>Provisional Member</td> </tr> <tr> <td>USEC Timothy John Batan</td> <td>Ad Hoc Representative*</td> </tr> <tr> <td>ASEC Fidel Igmedio T Cruz Jr</td> <td>Alternate Ad Hoc Representative*</td> </tr> </table> <p>Procurement Division</p> <table style="width: 100%; border: none;"> <tr> <td style="width: 50%;">Mr. Webster M. Laureñana</td> <td style="width: 50%;">PDV</td> </tr> <tr> <td>Mr. Paul Armand A. Estrada</td> <td>Secretariat</td> </tr> <tr> <td>Engr. Yuji Hoshina</td> <td>TWG</td> </tr> <tr> <td>Mr. Chamel Fiji Melo</td> <td>PDVI</td> </tr> <tr> <td>Mr. Joshua Dulce</td> <td>PDIV</td> </tr> </table> <p>Legal Division</p> <table style="width: 100%; border: none;"> <tr> <td style="width: 50%;">Atty. Michelle Anne B. Recto LL.M.</td> <td style="width: 50%;">Facilitator/Moderator</td> </tr> </table> <p>End-User Agency (DOTr)*</p> <table style="width: 100%; border: none;"> <tr> <td style="width: 50%;">Engr. Alfonso Andaleon</td> <td style="width: 50%;">Lead for Rolling Stock Procurement</td> </tr> <tr> <td>Engr. Narciso Preclaro</td> <td>Team Lead for Rolling Stocks and System</td> </tr> <tr> <td>Edward Tan</td> <td>TWG Member</td> </tr> <tr> <td>Eduardo Macabulos</td> <td>TWG Member</td> </tr> <tr> <td>Leonel De Velez</td> <td>TWG Member</td> </tr> <tr> <td>Mr. Rhejoiachim Clemente</td> <td>TWG Member</td> </tr> <tr> <td>Mr. Cyrill Chan</td> <td>TWG Member</td> </tr> <tr> <td>Ahn Meg Adonis</td> <td>TWG Member</td> </tr> </table> <p>Philippine National Railway Corporation (PNR)*</p> <table style="width: 100%; border: none;"> <tr> <td style="width: 50%;">GM Junn B. Magno</td> <td style="width: 50%;">General Manager</td> </tr> <tr> <td>Atty. Maria Cresielda Ecalnea</td> <td>TWG Member</td> </tr> <tr> <td>Ms. Ariane Mañosa</td> <td>Planning Officer</td> </tr> <tr> <td>Rex Custodio Abadines</td> <td>Planning Officer</td> </tr> </table>	Mr. Joseph Conrad D. Dueñas	Chairperson	Paul Jasper De Guzman	Vice-Chairperson*	Atty. Shiela S. Valino	Regular Member*	Engr. Diane Arbitrario	Provisional Member	USEC Timothy John Batan	Ad Hoc Representative*	ASEC Fidel Igmedio T Cruz Jr	Alternate Ad Hoc Representative*	Mr. Webster M. Laureñana	PDV	Mr. Paul Armand A. Estrada	Secretariat	Engr. Yuji Hoshina	TWG	Mr. Chamel Fiji Melo	PDVI	Mr. Joshua Dulce	PDIV	Atty. Michelle Anne B. Recto LL.M.	Facilitator/Moderator	Engr. Alfonso Andaleon	Lead for Rolling Stock Procurement	Engr. Narciso Preclaro	Team Lead for Rolling Stocks and System	Edward Tan	TWG Member	Eduardo Macabulos	TWG Member	Leonel De Velez	TWG Member	Mr. Rhejoiachim Clemente	TWG Member	Mr. Cyrill Chan	TWG Member	Ahn Meg Adonis	TWG Member	GM Junn B. Magno	General Manager	Atty. Maria Cresielda Ecalnea	TWG Member	Ms. Ariane Mañosa	Planning Officer	Rex Custodio Abadines	Planning Officer
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	<p>Adrian Jose A. Duran Planning Officer II</p> <p>GCR Consortium*</p> <p>Katsuyuki Saito Project Director Phillip Swift LEAD RSS Wan Khairul Member Brian Blower Member Yoshio Maeda GCR Project Manager (N2)</p> <p>Prospective Bidders (Physically attended the meeting)</p> <p>Mr. Lei Zhang China Const Fifth Engineering Corp. LTD Mr. Masanori Honda Sumitomo Corporation Mr. Jeff Ayo Sumitomo Corporation Mr. Alfred Adriano APB Construction Mr. Emmanuel Atienza Swiss-Adville Mr. Takashz Tanikawa Marubeni Corp. Mr. Richard Reyes Marubeni Corp. Mr. Eugene Rapanut Dawonsys Ms. Jennifer Condez Dawonsys Mr. Simon Condra Aston Ms. Ellen Lagama GAISA</p> <p>Bidders Attended through Google Meet*</p> <p>Archie Arcinas Siemens Inc. Ben Chong Siemens Mobility Sdn. Bhd. Ryoko Yamaguchi Kawasaki Heavy Industries, Ltd. Ninin Widya Wardhani PT INKA (Persero) Osamu Omichi J-TREC Yugo Hiraga Sumitomo Corporation Jun Yanagawa Mitsubishi Corporation Shunsuke Nomura Mitsubishi Corporation Kevin Toledo Mitsui & Co. Kohei Watanabe Mitsui & Co. Ltd. David Gonzalez Arup Mizuki Nakamura Sojitz Corporation Melody Aytona Arup Mary Sung Arup William Ng Arup</p> <p><i>Note: * Attended thru Google Meet</i></p>
<p>CALL TO ORDER</p>	<p>The scheduled Pre-Bid Conference started at 10:40 AM, presided by the Chairperson.</p> <p>In compliance with the Data Privacy Act, the Moderator asked for consent from all the participants, informing the body that the proceedings will be recorded and those who are not in favor will be requested to leave the conference, both in the conference call and in the conference room. All concurred and agreed in the recording of the Pre-Bid conference.</p> <p>The Moderator acknowledged the presence of the attendees physically present in the conference room and those present online through Google Meet.</p>

The Chairperson, Ad Hoc Representative, and the General Manager of the PNR gave their respective opening remarks to the prospective bidders.

DISCUSSION

I. PRESENTATION OF BIDDING DOCUMENT

**DOCUMENTS
PRESENTED**

Engr. Narciso Preclaro took the helm in the presentation prepared by the GCR-DOTr.

The bidders were reminded that any statement made during the Pre-Bid Conference shall not modify the terms of the Bidding Documents unless it is later specifically published in writing in the form of an official Addendum issued through a Bid Bulletin. It was emphasized, further, that any request or clarification should be submitted in writing to be officially considered by the Committee for purposes of revisions of terms or responding to clarifications.

Project Overview

A brief description of the Malolos-Clark Railway Project and The North South Railway Project (Commuter) - South Line, CP NS-02: Rolling Stock, Commuter Trainsets was presented by the DOTr lead representative.

The North-South Commuter Railway Extension Project (NSCR-EX) is an essential part of an integrated programme aimed at easing congestion in existing national and local roads along the railway’s route whilst accelerating economic growth and expansion along the areas influenced by the alignment.

The NSCR-EX project comprises two sub-components, namely the NSCR Clark Extension - Malolos to Clark (N2), and NSCR Calamba Extension – Solis to Calamba (SC), which both interface with the NSCR N1 Project to form the overall NSCR.

The tenderers’ briefing will cover Contract Package NS-02, one of two contracts that will provide the entire (all three interfacing parts) with Commuter Rolling Stock.

Key Project Information

The Borrower	The Government of the Republic of the Philippines
The Employer	The Department of Transportation (DOTr)
The End-User	The Philippine National Railways (PNR)
The Engineer	Greater Capital Railway Consortium (GCR)
Procuring Agent	Procurement Service of the Department of Budget and Management (PS-DBM)
Bidding System	<ul style="list-style-type: none"> • International Competitive Bidding (ICB), • One Stage, Two-Envelope Bidding (Section I)

Eligible Nationality of Bidder	<ul style="list-style-type: none"> • Prime Contractor / JV Partners / Subcontractors : JICA guidelines • Japanese as Prime Contractor • In case of JV, Japanese should be leader partner (>50%) and other partners should be from the Philippines. • Subcontractor: Any
Procurement Guideline	Guidelines for Procurement under Japanese ODA Loans
Applicable Standard Bidding Document	Procurement of Electrical and Mechanical Plant and for Building and Engineering Works, Designed by the Contractor (Trial Version) - JICA
Applicable General Conditions	Part 3 ,Section VII of Standard Bidding Document for Procurement of Electrical and Mechanical Plant and for Building and Engineering Works, Designed by The Contractor (Trial Version) - JICA
Eligible Countries for Procurement of Goods and Services	JICA ODA design-build guidelines
JICA Loan Agreement No	PH - P270
Defect Notification Period	Two (2) years for each train with a Taking-Over Certificate.
Bid Security	JPY 1,000,000,000
Bid Submission Materials	1 original version of Bid (Hardcopy Format) 5 additional hardcopies 2 digital copies in readable CD ROMs
Completion of the whole of the Works	Seventy-Two (72) months from the Commencement Date to issue of the last Taking Over-Certificate
STEP Requirement	Thirty (30) percent
Consumable Spare	2 years during Defect Notification Period To be replenished at the end of Defect Notification Period

Procurement Timeline

Activity	Date
Advertisement and Invitation for Bid	15 Sept 2020
Pre-Bid Conference	6 October 2020
Last day for Bidders to submit Requests for Clarifications (RfC)	2 December 2020

- Engr. Preclaro clarified that interested bidders may request for a Site Visit addressed to the Bids and Awards Committee Chairperson. The request should be submitted three (3) working days before the desired date. A maximum of eight (8) representatives *may* be allowed for the activity, subject to the approval of the End User.

Bidding evaluation and procedure was presented

- A. Registration of Bids.
- B. Opening of Bids.
- C. Examination of Bids.
- D. Evaluation and Comparison of Bids:

- STEP 1 – **Preliminary Examination of Technical Bids and Eligibility & Qualification of Bidders**

The following three (3) items shall be evaluated to confirm the bidder's compliance with the requirements of the Bidding Documents:

1. Pre-requisites and Compliance for the Rejection of Bids.
2. Completeness and Responsiveness of the Technical Bids.
3. Eligibility and Qualification of the Bidder. (per JICA Guidelines):
 - **Eligibility** - Nationality/Conflict of Interest/JICA Ineligibility;
 - **Historical Contract Non-Performance** - History of Non-Performing Contracts/ Pending Litigation/ Litigation History;
 - **Financial Resources** - Financial Performance, Average Annual Turnover, Financial Sources; and
 - **Experience** - General and Specific Experiences.

The evaluation of the items/sub-items will be on a PASS or FAIL basis. **Disqualification: If any of the items receives a FAIL, the Bidder will be automatically disqualified.**

- STEP 2 – **Technical Evaluation**

There are Nine (9) Items/Sub-items that will be evaluated based on Technical Appropriateness and Viability:

1. Proposed Bid Program;
2. Proposed Management Plan;
3. Proposed Method of Work Implementation;
4. Proposed Major Plant and Equipment;
5. Proposed Subcontractors /Manufacturers for major items of the Plant and Installation Services;
6. Outline of the Work Management Plan;
7. Schedule of Performance and Specific Guarantee in accordance with the Employer's Requirements (ER);
8. Supply Source of Major Spare Parts, Consumables and Special Tools; Jigs and Test Equipment; and

9. Japanese Content: Origin of Plant, Materials and Services;

On passing technical evaluation, the tenderers shall be given **seven (7) calendar days** notice to attend the opening of commercial bids.

- STEP 3 – **Commercial Evaluation**

There are Four (4) Items that will be evaluated as a PASS or FAIL. The Bidder's Financial and Commercial Background and Capability will be examined to ascertain the Reasonability, Balance, and the Correctness of the Bid Prices with the evaluated Bid Amount:

1. Preliminary Assessment of Bid Prices.
2. Completeness and Responsiveness of Price Bids.
3. Review of Forms. (Form COD-1)
4. Quantifiable: Non-Material/Non-Conformities.

The Evaluation team will examine and confirm the completeness of the following documents below and that all required information is provided:

1. Letter of Bid Price.
2. Schedule 1: Price Schedule.
3. Schedule 2: Table of Adjustment Data.
4. Schedule 3: List of Japanese Origin, Goods, and Services.

Disqualification: If any of the above documents or information is missing, the Bid shall be rejected and shall be disqualified.

- STEP 4 - Ranking.

The Bidder which is ranked and determined to have submitted the **lowest evaluated Bid Price (1st Ranking)** will be invited to participate in the contract negotiations with the Employer.

Unsuccessful Bidders will be officially notified. Debriefing of unsuccessful Bidders will not occur until the negotiations with the preferred Bidder have been concluded.

Any unsuccessful Bidder, who wishes to ascertain the reasons for disqualification or the selection shall be provided details, provided the Bidder requests an explanation to the Employer¹ in writing.

- E.** Invitation to the successful Bidder.
- F.** Contract Negotiations.
- G.** Finalization of Contract.
- H.** Contract Award.
- I.** Notification to Unsuccessful Bidders and Debriefing

¹ The Employer in this particular agreement is the Department of Transportation with the Philippine National Railways as its Co-implementer.

TECHNICAL REQUIREMENTS

The following slides were presented:

- **CP NS-02** compared with **CP NS-02, CP 03** and **CP 107**
- **Performance Requirement**
- **Interfaces**

The contractor for the commuter trainsets will be required to interface with the following:

- Signaling System (CP NS-01)
- Telecomm System (CP NS-01)
- Power Supply System (CP NS-01)
- Platform Screen Doors (CP NS-01)
- Track Works (CP NS-01)
- Overhead Centenary System (CP NS-01)
- CMMS System (CP NS-01)
- Depot Facilities (CP NS-01)
- All the civil packages
- O&M Concessionaire for NSCR.
- NSCR Commuter Trains (CP 03).
- NSCR E&M (CP 04).
- MMSP Commuter Train (CP 107).

- **Key Challenges**

- Complete testing and commissioning particularly for Fault Free Running at the mainline during operation hours.
- Delivery of the rolling stock to the depots (access road, obstacles, etc.).
- Ensure compatibility with NSCR rolling stock (CP 03) and E&M System (CP 04).
- Ensure compatibility with MMSP Rolling Stock (CP107).
- Interfacing and coordination with other contractors.
- Depot readiness to receive the rolling stock.
- COVID-19 countermeasures.

QUERIES AND CLARIFICATIONS

The General Manager of the PNR manifested that the presentation was the work output of the DOTr Engineers. Further, he manifested that the same engineers will answer the queries unless it is relayed or directed to the End Users and Implementers

The following were raised by the bidders:

1. Request for clarification whether the deadline for the last day of written clarification may be extended.

- For discussion by and between the Committee upon receipt of the official request from the bidders. It was emphasized that the request shall be considered on the basis of the merit of the reason for the request for extension.

2. Request for clarification on the Eligible source country

- It was clarified by the Ad Hoc Representative that the bidder's reference to a preference is a misnomer as there is no such preference. The Bidding Documents, consistent with the JICA rules and guidance, provide for a minimum requirement for the primary or lead partner and a minimum requirement for the Japanese Content.. Further clarification will be reflected upon the issuance of the Bid Bulletin.

3. Whether a Joint Venture with a domestic Filipino corporation is a mandatory requirement.

- GCR clarified that the prime contractor shall be Japanese company. Joint Venture with Philippine Contractor is not mandatory provided that the lone representative can fully undertake the project.

Specifics shall be reflected in the Bid Bulletin upon receipt of the official request from the bidders.

4. What is considered an equivalent material of stainless steel?

- GCR, as a preliminary response, relayed that Aluminum Alloy may be considered an equivalent material.

Specifics shall be reflected in the Bid Bulletin upon receipt of the official request from the bidders.

5. Availability of the Pre-bid Minutes of Meeting and access to the official Google meet Record

- For posting by the Secretariat within five days after the conduct of the Pre-Bid Conference.

Re: Access to the Recording: for discussion of the BAC upon receipt of the official request from the bidders.

- The Committee reminded the bidders to submit a written clarification. All clarifications shall be responded to through an amendatory bid bulletin.

CLOSING REMARKS

The Ad Hoc Representative emphasized to the prospective bidders that the minimum Japanese content required must be substantiated under the JICA Rule.

	<p>The General Manager of the PNR manifested that the End Users will only communicate with the Bids and Awards Committee through official memoranda, through the Engineers, unless it is explicitly or directly addressed to the General Manager of the PNR or the Undersecretary of Transportation for Railways.</p>
<p>IV. OTHER DISCUSSIONS</p>	
<p>OTHER MATTERS</p>	<p>No further discussion.</p>
<p>ATTACHMENTS</p>	<p>No further discussion.</p>
<p>ADJOURNMENT</p>	<p>Having no other matters for discussion, the meeting was adjourned at 12:00 PM.</p>
<p>CERTIFICATION</p>	<p>We certify that the foregoing is the true account of the Pre-bid Conference conducted on 06 October 2020, Tuesday.</p>
<p>PREPARED BY</p>	<p>BAC Support Team:</p> <p style="text-align: center;">(SGD) PAUL ARMAND A. ESTRADA Secretariat</p> <p style="text-align: center;">(SGD) ENGR. YUJI HOSHINA Technical Working Group</p> <p style="text-align: center;">(SGD) ATTY. MICHELLE ANNE B. RECTO, LL.M. Facilitator/Moderator</p>
<p>CERTIFIED CORRECT</p>	<p>Bids and Awards Committee IV:</p> <p style="text-align: center;">USEC TIMOTHY JOHN R. BATAN Ad Hoc Representative, DOTr</p> <p style="text-align: center;">(SGD) ENGR. DIANE T. ARBITRARIO Provisional Member</p> <p style="text-align: center;">(SGD) ATTY. SHIELA O. VALINO Regular Member</p> <p style="text-align: center;">(SGD) PAUL JASPER V. DE GUZMAN Vice-Chairperson</p>

(SGD)
JOSEPH CONRAD D DUEÑAS
Chairperson

Philippine National Railway Corporation:

GM JUNN B. MAGNO
General Manager, PNR

(SGD)
ATTY. MARIA CRESIELDA S. ECALNEA
Technical Working Group

CONFORMED BY:

Department of Transportation:

(SGD)
ENGR. NARCISO R. PRECLARO, JR.
Primary Technical Working Group

(SGD)
ENGR. ALFONSO S. ANDALEON
Primary Technical Working Group