



MINUTES OF MEETING

Friday, April 16, 2021	10:00 AM	PS CONFERENCE ROOM AND VIA ZOOM MEETING
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MEETING CALLED BY	BIDS AND AWARDS COMMITTEE III
TYPE OF MEETING	Pre-bid Conference
PROJECT	Procurement of Electrical and Mechanical System and Trackworks for the North-South Commuter Railway Project (CPNS01)
REFERENCE NO.	IFB NO. 21-040-3
ATTENDEES	<p>Bids and Awards Committee III: Engr. Jaime M. Navarrete, Jr. Chairperson Mr. Vic Anthony A. Tubon Vice-Chairperson Engr. Antonio B. Hermida, Jr. Provisional Member (PMOIC) USec. Timothy John R. Batan Ad-Hoc Member* ASec. Fidel Igmedio T. Cruz, Jr. Alternate Ad-Hoc Member*</p> <p>Secretariat: Ms. Ray-ann V. Sorilla</p> <p>Department of Transportation Technical Working Group* Engr. Narciso Preclaro Jr. Engr. Angelo Arnaldo Santos Mr. Arvin Kyle Baniqued Engr. John Dela Cruz Engr. Edward Tan Engr. Jerwynne Jose Engr. Trisha Anne Zamudio Arch. Ahn Meg Adonis Mr. Leonel De Velez Engr. Vic Angelo Vizconde</p>

**Philippine National Railways
Technical Working Group***

General Manager, Mr. Junn B. Magno
Atty. Maria Cresielda Ecalnea
Mr. Rommel Rivera
Mr. Edgardo Fausto
Mr. Elijah Del Rosario
Mr. Adrian Jose Duran
Ms. Suzette Agullana
Ms. Allaine Darwin

**Greater Capital Railway
Consortium Consultant***

Mr. Phillip Richard Swift
Mr. Kuan Joo Lee
Mr. Katsuyuki Saito
Mr. Walter Salmon
Mr. Ronaldo Zaraspe
Mr. Duncam Tham
Mr. Jonathan Go
Ms. Michelle Tan
Mr. Wan Khairul Anuar
Mr. Arvind Bhatnagar
Mr. Yoshio Maeda

**Guests from Embassies
Embassy of Hungary***

Mr. Gabor Lehocz

**Embassy of the United States of
America***

Mr. Doug Fowler
Ms. Bebe Montesines

Embassy of Turkey*

Ms. Shanaine Oteyza

Embassy of Australia*

Ms. Sheila Trance

**Prospective Bidders
AF Payments Inc.***

Mr. Jojo Carpio
Mr. Fidel Macalino
Mr. Lino Morales

Alstom*

Mr. Oliver Levanquyen

Mr. Bobby Wong
Mr. Sylvain Bosse
Mr. Simon Cordier

ASI*

Mr. Sherwin Petras

Avara Technologies*

Mr. Alex Lioznov

Beta Electro. Corp.*

Ms. Dianne Pomento,

CAF Signalling*

Mr. Olivier Ozanne
Mr. José Antonio Quintano
Mr. Carmelo Fernandez

Colas Rail*

Mr. Li Shern Quah

Connectronic Solutions*

Mr. James Mangun

Derby Rubber*

Mr. Randall Pearce

DMCI*

Mr. Dwight Ta-ala
Ms. Rebecca E. Civil
Mr. Bruno Vergnes
Mr. Reynaldo T. Lazaro
Mr. Gerardo S. Ancheta

D. M Consunji, Inc.*

Mr. Sammy Esguerra
Mr. Joseph Lorsen T. Chavez
Mr. Ronaldo R. Elepaño, Jr.
Mr. Joselito C. Hukom

EEI Corporation*

Mr. Robert Joseph E. Limcumpao
Mr. Christopher F. Esguerra
Ms. Kris Kathreen C. Huele
Mr. Justino B. De Guzman
Mr. Manfred Richter

EVD Engr. Sdn Bhd*

Mr. Ong Chee Seng
Mr. Stephen Chow
Mr. Latipah Mohaned Sani

Faiveley*

Ms. Michelle Chan

Gulermak*

Mr. Candan Kefeli

Harasco Rail*

Mr. Paul sergeant

**Hitachi Plant Construction, Ltd.
(Philippine Branch)***

Mr. Hidehito Watanabe
Mr. Paul Juancho Mercado Barredo
Ms. Maricris Kobayashi
Mr. Takahiko Mino
Mr. Dan Ogura

Hitachi Rail*

Ms. Janet Yap
Mr. Hitoshi Mihara
Mr. Jorma Oksanen
Mr. Garbriel Koe
Mr. Valentin Sima

**Honeywell International
Philippines Inc.***

Ms. Mikey Gimenez

Huawei Technologies*

Mr. Toni Hu
Mr. Li Cheng

**Hungarian Railway Association
(HUNGRAIL)***

Mr. Lajos Hódosi

J M Morales & Associates*

Mr. Thomas Kennedy
Mr. Asil Gezen
Mr. Juan Morales

KDDI Philippines Corp*

Mr. Akihiro Shirane
Mr. Seki
Mr. Ben Bunag
Mr. Rommel Papa

Larsen & Toubro Limited India*

Mr. Sanjeet Kumar
Mr. Kunal Varshney
Mr. Rashul Madan
Mr. Meduri Aditya Kiran

Linxon*

Mr. Atul Shukla
Mr. Yasir Shah

Marubeni Corporation*

Mr. Richard Reyes
Mr. Yutaka Tsubota
Mr. Ken Asakura
Mr. Yusuke Nagashima
Mr. Mitsuru Tanino

Megawide Construction Corporation*

Ms. Carmela Mariel I. Cinco
Mr. Renato Padilla Jr.
Mr. Reydan Fampula

Mitsubishi Corporation*

Mr. Rommel Bala
Mr. Shunsuke Nomura
Mr. Jun yanagawa
Mr. Shun Muto
Mr. Kenta Hayashi

Mitsui & Co.*

Mr. Shigehiro Kobayashi
Mr. Kouhei Watanabe
Ms. Mariko Kobayashi
Mr. Cyril Antonio P. Santiago

Mitsui & Co. (Asia Pacific) Pte. Ltd.- Manila Branch*

Mr. Takuma Yaegashi
Mr. Kevin Toledo
Mr. Masato Kaneko

MSI-Global*

Mr. Kok Kek Teng

Nec*

Mr. Konishi Yugo

Mr. Kazuki Kurosawa

Mr. Ramil Amul

Mr. Chiyo Katsuyama

Preformed*

Mr. Ryan Christopher Dapal

**Railway & Industrial
Applications Corporation***

Mr. Michael Scheile

Siemens Mobility*

Mr. Menandro M. Arcinas

Mr. Ben Chong

Siemens Mobility Pte Ltd*

Mr. James chai

Sitech Phil Inc.*

Mr. Ranzen Earl Reyes

Sojitz Corp.*

Mr. Kyosuke Nishimura

Mr. Osayasu Sano

Mr. Shogo Saito

Mr. Chisaki Endo

Sojitz Philippines Corp.*

Mr. Michael Lanuza

SSA Omron Co.*

Mr. Yoshiyuki Ikemoto

Taisei*

Mr. Mario Atis

Toyo Engineering Corporation*

Mr. Katsunori Suda

Mr. Ryzhenkov Andriy

Mr. Norihiko Ikenouchi

Mr. Val Republica

Mr. Kok Sheng Lim

	<p>Trapeze Group* Mr. John Aniceto</p> <p>Trimble* Mr. Nur Aizat Mr. Dwayne Rosie</p> <p>TY Lin International* Mr. Joseph Yesbeck Ms. Erica Rose Juria</p> <p>UL International Singapore* Mr. Kian Meng Lim Mr. Damien Ong</p> <p><i>*Note – Attended through Zoom meeting</i></p>
CALL TO ORDER	<ul style="list-style-type: none"> ➤ The scheduled pre-bid conference started at 10:30 AM with the chairperson presiding. The program started with the invocation and the playing of the Philippine national anthem. ➤ The Bids and Awards Committee (BAC) Secretariat informed the attendees that the meeting will be recorded in compliance with Data Privacy Act. Thereafter, acknowledged the presence of the attendees physically present in the conference room and those present online through zoom platform, having five members of the BAC, a quorum is hereby established.
ESTABLISHMENT OF HOUSE RULES	<ul style="list-style-type: none"> ➤ The BAC Secretariat presented the House Rules of the Pre-bid Conference.
OPENING REMARKS	<ul style="list-style-type: none"> ➤ Opening Remarks was given by Mr. Junn B. Magno – General Manager of the Philippine National Railways (PNR).
PRESENTATION OF THE PROJECT (OVERVIEW)	<ul style="list-style-type: none"> ➤ The bidders were reminded that any statement made during the Pre-Bid Conference is not intended to modify the terms of the Bidding Documents unless it is later specifically published in writing in the form of an official Addendum issued through a Bid Bulletin. It was emphasized, further, that any request or clarification must be followed up in writing to be officially considered by the Committee for purposes of revisions of terms or responding to clarifications.

- Mr. Phillip Richard Swift, from Greater Capital Railway (GCR) Consortium, presented the project overview to cover the tender process and the scope of works of Contract Package NS-01.
- Mr. Swift discussed a brief presentation of the above-mentioned project with the following outline:
 - 1.) Project Overview**
 - i. Outline of the Project
 - ii. Train Services
 - 2.) Key Project Information**
 - 3.) Tender Submission**
 - i. Procurement Timeline
 - ii. Request for Site Visit
 - iii. Bidding and Evaluation
 - iv. Bid Evaluation Process
 - v. Key Qualifications
 - 4.) Technical Requirements**
 - i. Scope of Contract
 - ii. Outline of Track Works
 - iii. Outline of Signaling System
 - iv. Outline of Telecommunication System
 - v. Outline of Power and Distribution System
 - vi. Outline of Overhead Contact Line
 - vii. Outline of Automatic Fare Collection
 - viii. Outline of Depot and Workshop Facilities
 - ix. Outline of Training Facilities at Training Center (MCRP)
 - x. Outline of Platform Screen Door System
 - xi. Outline of Computerized Maintenance Management System
 - xii. Interfaces
 - xiii. Key Challenges
 - 5.) Common Bidding Mistakes**
 - i. Clarification of Bids
 - ii. Determination of the Responsiveness of Technical Bids
 - iii. Alternative Bids
 - 6.) Previously asked Questions (PAQ)**
 - i. Purchase of Bidding Documents
 - ii. Visa Assistance
 - iii. Target of Commencement Date
 - iv. Extension to Bidding Period
 - v. NSRP-South: Traction Substation Quantity
 - vi. Scope of AFC System

- ***For the complete presentation of the Pre-bid Conference kindly see attached pdf file.***

The Chairperson established the guidelines of the Question and Answer (Q&A) portion of the activity.

The following concerns were raised by the prospective bidders:

ITEM NO.	ISSUES AND CONCERNS	RESPONSES
1	<p>Mr. Alex Lioznov from Avara Technologies</p> <ul style="list-style-type: none"> ➤ How can we obtain the technical Scope of Telecommunication design? 	<ul style="list-style-type: none"> ➤ Mr. Swift of Greater Capital Railway Consortium responded that the technical scope is stated in the bidding documents which can be download in the website of PNR, DBM-PS, and DOTR <p>The Chairperson added that interested bidders could purchase the official bidding documents at Procurement Service. Bidders should provide an official communication of the intent to purchase and the manner of its payment. Bidders could read further the instruction at the Invitation for Bid of the bidding documents.</p>

QUESTION AND ANSWER (Q&A)

	<p>2</p>	<p>Mr. Kyosuke Nishimura from Sojitz Corporaton</p> <ul style="list-style-type: none"> ➤ Requested to extend the bid submission up to the middle of December or for six (6) months from pre-bid conference as there are many restrictions brought about by the COVID 19 pandemic including entry to Philippines by Foreign National. 	<ul style="list-style-type: none"> ➤ General Manager JunnMagno requested to put the request on writing and the matter will be discussed further by the end-user and response will be published through a general bid bulletin. ➤ GM Magno also added that DOTr-PNR will try to consider all requests for extensions provided that enough justifications are given.
	<p>3</p>	<p>Ms. Michelle Chan from Faiveley</p> <ul style="list-style-type: none"> ➤ Requested for the update and status of other contract packages that will be interconnected with the project. 	<ul style="list-style-type: none"> ➤ GM Magno advised the bidder to submit the request in writing. He also added that the update and status will be shared to everyone through a General Bid Bulletin. ➤ GM Magno also added that the status and latest updates on the two (2) contracts can be shared to everyone via a bid bulletin.
	<p>4</p>	<p>Ms. Bebe Montesines From US Commercial Service</p> <ul style="list-style-type: none"> ➤ Asked for a copy of the recording and if the copy of the 	<ul style="list-style-type: none"> ➤ GM Magno replied that copies of the presentation can be

		<p>presentation will be sent to attendees and</p>	<p>provided discretely to the diplomatic mission of United States and Hungary and all the diplomatic and commercial councilor present in the meeting.</p> <ul style="list-style-type: none"> ➤ Chairperson agreed to provide the requested presentation and the record of the meeting, however this will be subject to the rules of FOI. Mr. Chair also requested for the official communication of the request.
	<p>5</p>	<p>Mr. Alex Lioznov from Avara Technologies</p> <ul style="list-style-type: none"> ➤ Requested assistance in looking for contract partners to undertake the project bid. 	<ul style="list-style-type: none"> ➤ GM Magno explained that they cannot assist officially as they are tendering the bid and cannot be the match maker among the bidders. He stated that contractors should do their own approach to established contact with other interested contractors. ➤ Undersecretary Batan of DOTr also commented that business development strategy of the contractor is up to them. USec. Batan further explained that they are prohibited from facilitating any linkages between contractors, the

			<p>contracts that they are procuring, and the subcontracts that they will get. It is entirely up to the contractors.</p>
	<p>6</p>	<p>Mr. Ryzhenkov Andriy from Toyo Eng. Construction</p> <ul style="list-style-type: none"> ➤ May we request/ask to consider deadline of at least four (4) months extension of the bid submission. <p>Related to ITB, Section I. Instruction to Bidders 4.1 Eligibility of the Bidders.</p> <ul style="list-style-type: none"> ➤ Would it be also acceptable to consider the eligible 	<ul style="list-style-type: none"> ➤ GM Magno advised the bidder to submit the request for extension in writing. GM also added that the attributes of the request will be considered. ➤ GM Magno added that DOTr-PNR is running an overall baseline program for the North South Commuter Railway. any delays in procurement would implement cascading delays to the other subcomponents of the program. ➤ GM Magno explained that they may grant the extension but they will not compromise some key dates of the project. ➤ Mr. Salmon of Greater Capital Railway Consortium responded

		<p>bidder a consortium or equally joint several projects?</p> <ul style="list-style-type: none"> ➤ Would it be allowed or at least considered making payment or partial payment by the employer to the separate joint member or consortium member? <p>Additional question,</p> <ul style="list-style-type: none"> ➤ As of the timeline of the replies, it would be greatly appreciated if we can have that feedback in a short span of time 	<p>that on the consortium and payment issue this will be cleared to the DOTR. Mr. Salmon also advise the bidder to put the question into writing.</p> <ul style="list-style-type: none"> ➤ Mr. Junn B. Magno replied that as prompt as they can be, as long as they deliberated it. It doesn't take 24 hours to send the response. ➤ USec. Batan added that the timing of the response depends on the receipt the official request, who requested for it, how many requested for it and how many days requested. USec. Batan clarified that they have a way of assessing of questions based on the pool of the submission requests received. ➤ USec. Batan also encourage the bidders to purchase bidding documents as it is an indication of serious participation of the bidder and considered as a factor in decision making.
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OTHER MATTERS	<ul style="list-style-type: none"> ➤ Mr. Chair manifested that prospective bidders need more time to study and analyze the requirements. He suggested to the bidders to write official clarifications to the BAC and such clarifications shall be reflected to the General Bid Bulletin to be issued pursuant to Bid Data Sheet ITB Clause 7.1 ➤ For the closing remarks, Undersecretary Timothy John R. Batan briefly shared about the "Pipeline of the Projects" of DOTr. The presentation is attached to this MoM.
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ADJOURNMENT	Having no other matters for discussion, the meeting was adjourned at 12:40 PM
CERTIFICATION	We certify that the foregoing is true account of Pre-bid Conference conducted on April 16, 2021.
PREPARED BY	Procurement Division III: <div style="text-align: center;"> <p>SIGNATURE REDACTED</p> <p>RAY-ANN V. SORILLA <i>Secretariat</i></p> </div>
CERTIFIED CORRECT	Bids and Awards Committee III: <div style="text-align: center;"> <p>SIGNATURE REDACTED</p> <p>USEC. TIMOTHY JOHN R. BATAN <i>Ad Hoc Member</i></p> </div> <div style="text-align: center;"> <p>SIGNATURE REDACTED</p> <p>ENGR. ANTONIO B. HERMIDA, JR. <i>Provisional Member (PMO-in-charge)</i></p> </div> <div style="text-align: center;"> <p>SIGNATURE REDACTED</p> <p>VIC ANTHONY A. TUBON <i>Vice-Chairperson</i></p> </div> <div style="text-align: center;"> <p>SIGNATURE REDACTED</p> <p>ENGR. JAIME M. NAVARRETE, JR. <i>Chairperson</i></p> </div>

Note: For the purpose of this Minutes and for better understanding of its contents, the following rules shall apply: (a) ~~Double Strike out~~ – denotes deletion; (b) Underline – denotes inclusion or new item/requirement; and "xxx" – denotes separation of phrase/s being amended from the rest of the main text.