



Republic of the Philippines
Department of Budget and Management
PROCUREMENT SERVICE



BIDS AND AWARDS COMMITTEE

PS DBM Compound, RR Road, Cristobal St., Paco, Manila
Tel. No. 689-7750

MINUTES OF MEETING

Wednesday, September 26, 2018	10:00 AM	CONFERENCE ROOM A
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MEETING CALLED BY **BIDS AND AWARDS COMMITTEE VII**

TYPE OF MEETING **PREBID CONFERENCE**

PROJECT **Supply, Delivery, Installation, Testing and Commissioning of Security Surveillance System and Advance Traffic Management System at the NAIA Complex for Manila International Airport Authority (MIAA)**

REFERENCE NO. **PUBLIC BIDDING NO. 18-305-7**

ATTENDEES	Bids and Awards Committee VII	
	Ms. Rosalinda V. Dapito	Chairperson
	Mr. Vic Anthony A. Tubon	Vice Chairperson
	Atty. Divina Gracia A. Bacal	Regular Member
	Engr. Antonio Hermida, Jr.	Provisional Member, PMO-In-Charge
	Mr. Roberto Bernal	Alternate AdHoc Member
	Procurement Division VII	
	Ms. Kaila M. Jaronay	Secretariat
	Engr. Ian T. Fajarito	Member
	End User Representatives	
Mr. Bernard Viola	MIAA	
Mr. Dominador Vergara	MIAA	
Bidder:		
Ms. Cathy Rebullida	NESIC	
Ms. Renz Robles	NESIC	
Ms. Arianne Artuada	Net Pacific Inc.	
Mr. Ricardo Zolayvar	Abratique & Associates Philippines Inc.	
Mr. Jesper A. Buenazeda	Cam Avesco	
Mr. Nong Vida	Annex Digital Inc.	
Mr. Joey Santos	Faire Technologies	

	Ms. Alex Gisala Mr. Jerome Mendoza Mr. Manry Kondo Mr. Gabby Milan Mr. Edward Tandiana Ms. Bulalacao Ms. Angel Sto. Tomas Mr. Aldrin Garces Mr. Kitz Bugayong	Faire Technologies Comark IP Converge IP Converge NESIC ALA Annex Digital Inc. Remax DKB Consulting
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CALL TO ORDER

1. The scheduled **Prebid Conference** started at **10:30 AM** with the Chairperson presiding.
2. The Secretariat acknowledged the presence of the attendees, and stated that with the presence of the five (5) members of the BAC, the required quorum has been established.
3. The Secretariat stated BAC'S compliance with regard to the invitation of Observers.
4. Mr. Fajarito presented the general requirements for government procurement.

DISCUSSIONS

I. BID DOCUMENTS

INVITATION TO BID

INVITATION TO BID
Page 4

X X X

3. The summary of the bidding activities is as follows:

Deadline for Submission	October 11, 2018 at 10:00 A.M.
Opening of Bids	Immediately after the Deadline of Submission of Bids

X X X

- The following bidders requested to amend the deadline for submission of bids:

- Annex Digital – ten (10) days from the original deadline of submission of bids.
- Faire Technologies – Fifteen (15) days from the scheduled first day of site survey
- Ascent Solutions – Thirty (30) days after Prebid Conference
- NESIC – Thirty (30) days after Prebid Conference

- *The BAC took note of the requests and any amendment, if any, shall be reflected in the Bid Bulletin to be issued for the project.*

INSTRUCTIONS TO BIDDERS

SECTION II

There were no other discussions, clarifications, amendments, inclusions and revisions under this Section of the Bidding Documents.

SECTION III

ITB Clause 5.4
Page 39

x x x

The Bidder must have completed, within the period specified in the Invitation to Bid and ITB Clause 12.1(a)(ii), a single contract that is similar to this Project, equivalent to at least fifty percent (50%) of the ABC.

x x x

➤ A representative from Faire Technologies proposed for aggregate contracts for the requirement for SLCC.

- *The BAC took note of the request and any amendment, if any, shall be reflected in the Bid Bulletin to be issued for the project.*

BID DATA SHEET

For this purpose, similar contracts shall refer to :*Supply & install an IP-based CCTV Surveillance system and Advance Traffic Management System or purely IP-based CCTV Surveillance system.*

➤ It was likewise requested to separate the *Advance Traffic Management System* requirement as most of the bidders are purely CCTV suppliers. The reason is that if the project will stick to the original requirement, bidders will resort to engaging into a joint venture or subcontracting. Whatever the chosen option is, this may affect the liabilities of each of the partners.

- *The BAC took note of the request and any amendment, if any, shall be reflected in the Bid Bulletin to be issued for the project.*

ITB Clause 12.1 (a)(i)
Page 40

X X X

Notwithstanding the above requirements, the bidder may opt to submit the following eligibility documents in lieu of the submission of the PhilGEPS Certificate of Registration (Platinum Membership):

e. PCAB

- PCAB with size range of Medium "A" in any of the following:
 - Electrical works
 - Communication facilities

X X X

➤ The rationale behind requiring the PCAB License was raised. It is due to the fact that the procurement is considered as goods in which PCAB License is not required.

- *The BAC took note of the inquiry and any clarification, if any, shall be reflected in the Bid Bulletin to be issued for the project.*

ITB Clause 29.2
Page 44

X X X

For purposes of Post-qualification, the following documents are required to be submitted within five (5) calendar days from receipt of notice from the BAC:

X X X

6. List of the following Engineers with copy of contract employment that will be assigned for the project. The Engineers should have a minimum of three (3) years service contract with the bidder/s.

- Professional Electronics and Communications Engineers
- Professional Electrical Engineers
- Civil Engineers

X X X

➤ A representative from FTI requested to amend the accreditation from "professional" to "registered" Electronics and Communications Engineers and Electrical Engineers. Also, he proposed to revise the three (3) – year requirement service contract from "with the bidder/s" to "overall experience".

- *The BAC took note of the proposals and any amendment, if any, shall be reflected in the Bid Bulletin to be issued for the project.*

ITB Clause 29.2

Page 44

X X X

For purposes of Post-qualification, the following documents are required to be submitted within five (5) calendar days from receipt of notice from the BAC:

X X X

12. Manufacturer's certification stating that the proposed CCTV brand is an International brand and/or is in the security equipment/appliances industries.

X X X

➤ It was proposed not to allow the brand that was banned in the market.

- *The BAC took note of the proposal and any amendment, if any, shall be reflected in the Bid Bulletin to be issued for the project.*

➤ A representative from A&A raised if engaging into a joint venture with a foreign company is acceptable.

- *It was clarified that it is allowed to have a joint venture with the foreign company provided that the interest of Filipino Entity is 60% and 40% for the foreign company.*

➤ The bidder also inquired on the interpretation on the situation where CCTVs were installed by the foreign company in the Philippines and service centers are located outside the country.

- *It was reiterated that the required service centers were stated under Item no. 24 of BDS Clause 29.2.*

ITB Clause 29.2

Page 45

X X X

For purposes of Post-qualification, the following documents are required to be submitted within five (5) calendar days from receipt of notice from the BAC:

22. Proof that the Traffic Management System is at least three (3) years in Philippine market of the brand being offered;

23. Proof that the Traffic Management System has been installed in at least one (1) Major Cities in the Philippines;

24. Proof that the Traffic Management System has a Service Center located in Metro Manila.

x x x

➤ A representative from ADI asked on the reason why Items no. 22, 23 and 24 were now included as Post Qualification requirements unlike the previous bidding.

- *The End User explained that since traffic management system was included in the procurement, the following documents will help in the evaluation whether or not a bidder is compliant and responsive with the requirement.*

➤ The bidder proposed to relax Item No. 22. This means that the existence of the Traffic Management System shall not restrict to the Philippine market setting but may include those installed abroad.

- *The BAC took note of this matter.*



GENERAL CONDITIONS OF THE CONTRACT	SECTION IV There were no other discussions, clarifications, amendments, inclusions and revisions under this Section of the Bidding Documents.
SPECIAL CONDITIONS OF THE CONTRACT	SECTION V GCC Clause 16.1 Page 69
SCHEDULE OF REQUIREMENTS	Section VI x x x Delivery Period Within ninety (90) calendar days from receipt of Notice to Proceed x x x

	<ul style="list-style-type: none"> - <i>It was agreed that the requirement for Delivery Schedule will remain at ninety (90) calendar days.</i>
<p>TECHNICAL SPECIFICATIONS</p>	<p>Section VII</p> <ul style="list-style-type: none"> ➤ A representative from Ascent Solutions raised whether they are required to submit or attach evidence for the Conformity of the Technical Specifications. <ul style="list-style-type: none"> - <i>It was clarified that evidence will be submitted by the Lowest Calculated Bidder for post-qualification. During the opening of bids, only the Compliance with the Technical Specifications form shall be submitted which will indicate the statement of "comply" and the brand and model of the item being offered.</i>
<p>BID FORMS</p>	<p>Section VIII</p> <p>Annex C-1 Statement of: (i) Ongoing Contracts and: (ii) Awarded But Not Yet Started Contracts</p> <p>x x x</p> <ul style="list-style-type: none"> a) State <u>all</u> ongoing contracts including those awarded but not yet started (government and private contracts which may be similar or not similar to the project called for bidding) as of: <ul style="list-style-type: none"> i. The day before the deadline of submission of bids. <p>x x x</p> <ul style="list-style-type: none"> ➤ A bidder inquired on the interpretation of the above requirement. He said that the statement of all ongoing contracts is dependent on the bidder's preparation of its bid. <ul style="list-style-type: none"> - <i>The PMO-in-Charge stated that while it is dependent on the time of the preparation of bid, the TWG shall check and verify the information stated by the bidder under the Annex C-1.</i>
	<p>Annex "A" Bid Form</p> <ul style="list-style-type: none"> - <i>It was emphasized that the bid form was amended. The form used in the previous bidding requires the conformance to the attached Bill of Materials. In this present bidding, only the bid form shall be submitted.</i>
<p>OTHER MATTERS</p>	<ol style="list-style-type: none"> 1. The following points were also emphasized: <ul style="list-style-type: none"> • For the required Competent Evidence of Identity

- Based on the Rules on Notarial Practice, only government-issued IDs bearing the photograph and signature of the affiant are acceptable evidences. Community Tax Certificate (CTC) is not allowed.
- No. 10th statement under the Omnibus Sworn Statement
 - Notices shall be transmitted in any of the telephone/fax numbers and/or e-mail address/es provided under the 10th statement and are deemed received as of its transmittal (not as of receipt by the bidder) and the reckoning period for the reglementary periods stated in the bidding documents and the revised Implementing Rules and Regulations of Republic Act No. 9184 shall commence from receipt thereof.

2. Payment

- It was proposed that initial billing be allowed once installation of CCTVs for one terminal is finished.
 - *The BAC took note of the concern and will be clarified through a Supplemental/ Bid Bulletin to be issued for the project.*
- 3. The PMOIC presented the matrix of schedule of bidding activities and reiterated that should the bidders have additional queries, the same shall be in writing and last of written clarifications shall be on October 1, 2018.

ATTACHMENTS	None
ADJOURNMENT	Having no other matters for discussion, the meeting was adjourned at 12:10 PM.
CERTIFICATION	We certify that the foregoing is true account of Prebid Conference conducted on September 26, 2018.
PREPARED BY	<p>Procurement Division VII</p>  <p>MS. KAILA M. JARONAY Secretariat</p>
CERTIFIED CORRECT	<p>Bids and Awards Committee VII (BAC VII)</p>  <p>ENGR. ANTONIO HERMIDA, JR Provisional Member</p> <p>MR. ROBERTO BERNAL Alternate AdHoc Member to the BAC, MIAA</p>

- Based on the Rules on Notarial Practice, only government-issued IDs bearing the photograph and signature of the affiant are acceptable evidences. Community Tax Certificate (CTC) is not allowed.
- No. 10th statement under the Omnibus Sworn Statement
 - Notices shall be transmitted in any of the telephone/fax numbers and/or e-mail address/es provided under the 10th statement and are deemed received as of its transmittal (not as of receipt by the bidder) and the reckoning period for the reglementary periods stated in the bidding documents and the revised Implementing Rules and Regulations of Republic Act No. 9184 shall commence from receipt thereof.

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ADJOURNMENT Having no other matters for discussion, the meeting was adjourned at **12:10 PM.**


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Procurement Division VII

PREPARED BY

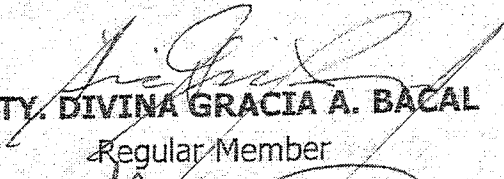

MS. KAILA M. JARONAY
 Secretariat


Bids and Awards Committee VII (BAC VII)



ENGR. ANTONIO HERMIDA, JR
 Provisional Member

CERTIFIED CORRECT


MR. ROBERTO BERNAL
 Alternate AdHoc Member to the BAC, MIAA


ATTY. DIVINA GRACIA A. BACAL
Regular Member


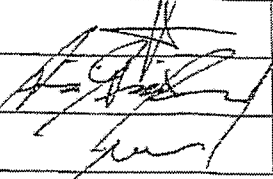
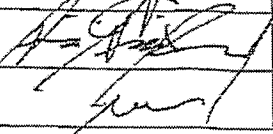
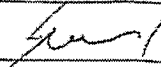
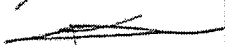

MR. VIC ANTHONY A. TUBON
Vice Chairperson


MS. ROSALINDA V. DAPITO
Chairperson

Note: For the purpose of this Minutes and for better understanding of its contents, the following rules shall apply: (a) ~~Double Strike-out~~ - denotes deletion; (b) Underline - denotes inclusion or new item/requirement; and "xxx" - denotes separation of phrase/s being amended from the rest of the main text.

ATTENDANCE FOR BAC VII BIDDING ACTIVITIES
DATE: SEPTEMBER 26, 2018

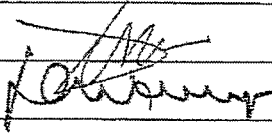
BIDS AND AWARDS COMMITTEE:

NAME	DESIGNATION	SIGNATURE	Time In ¹	Time out ²
ROSALINDA V. DAPITO	Chairperson		9:30	
VIC ANTHONY A. TUBON	Vice Chairperson			
ATTY. DIVINA GRACIA A. BACAL	Regular Member			
MR. ROBERTO BERNAL	AdHoc Member			
ENGR. ANTONIO B. HERMIDA	Provisional Member			

PROCUREMENT DIVISION VII:

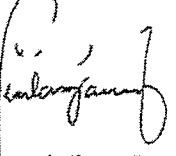
NAME	Designation	Signature

End-User's TWG / Representative

Complete Name (please write LEGIBLY)	Tel/Fax No.	Email Address	Signature
1. B. VIOLA			
2. D. Veneracion			
3.			

Other Attendees

Complete Name (please write LEGIBLY)	Tel/Fax No.	Email Address	Signature
1.			
2.			
3.			

TIME	ACTIVITY	REF NO	TITLE	Agency	Secretariat	TWG
9:30 AM	Pre-bid Conference	PB 18-305-7	Supply, Delivery, Installation, Testing and Commissioning of Security Surveillance System and Advance Traffic Management System at the NALA Complex	MIAA	 KAILA JARONA	

¹ to be filled out by the BSD

² to be filled out by the BSD

TIME	ACTIVITY	REF NO	TITLE	Agency
9:30 AM	Pre-bid Conference	PB 18-305-7	Supply, Delivery, Installation, Testing and Commissioning of Security Surveillance System and Advance Traffic Management System at the NAA Complex	MIAA

Bidders/Guests:

Complete Name (please write LEGIBLY)	Company	Contact No.	Email Address	Signature
1. Cathy Rebullida	NESIC	0917 8580800	crebullida@nesic-com-ph	
2. Renz Roblez	NESIC	0939 9067908	1roblez@nesic-com-ph	
3. ARIANNE ARMATA	NET	09171570511	arianne@netpacific.net	
4. RICARDO S. ZOLA	API	09179374562	richy_2@alorabique.com.ph	
5. JESPER A. BUENAREBA	AVESIO	0997 688 1975	indentpaupero.com.ph	
6. NORVY VIDA	ADT	09175755910	norvy.vida@annexdigitalinc.com	
7. JOSEY SANTOS	FAULSTECH	0917 8920111	sales@faulstech.com	
8. Alex Gisala	FTI	0943 4103539	design@faisetech.com	
9. JEROME MENDOZA	CONCLARK	0915 928438	rbpadilla@convergeict.com	
10. Manny Kando	IPC	0905 8162004	Emmanuel.Kando@ipc.ph	
11. GABBY MILAN	IPC	0905 2776482	gabriel.milan@ipc.ph	
12. E. Tandiana	NESIC	0917291557	edwardtandiana@nesic.com	
13. J. Bulalacao	ALA	0914 4510810	jbulalacao@gmail.com	
14. Angel Jr. Jomne	ADT	0976 46229	angel.jomne@annexdigitalinc.com	
15. ALVIN GRACIA	REMAX	09279619297	alvin@remax.com.ph	
16. KITZ BUGAYING	DKB	09179887329	aventurpinas@gmail.com	
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18.				
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