



MINUTES OF MEETING

Tuesday, November 19, 2019 10:00 AM MEETING ROOM 1

MEETING CALLED BY	BIDS AND AWARDS COMMITTEE IX	
TYPE OF MEETING	PRE-BID CONFERENCE	
PROJECT	Supply, Delivery and Testing of Aircraft Rescue and Fire Fighting Vehicles for the Subic Bay International Airport	
REFERENCE NO.	PUBLIC BIDDING NO. 19-313-9	
ATTENDEES	<p>Bids and Awards Committee IX</p> <p>Engr. Ian T. Fajarito Chairperson Mr. Karlou M. Borja Provisional Member (PMOIC), PS Engr. Vergil Joseph G. Lansangan Provisional Member (AdHoc), SBMA</p> <p>Procurement Division IX</p> <p>Mr. Vincent Joseph Disu Secretariat</p> <p>End-User's Representative/s</p> <p>Mr. Mark Quiambao SBMA Mr. Rommel A. Lucero TWG</p> <p>Bidders:</p> <p>Ms. Marissa Mazo IESRI Mr. Wilfred Barrera St. Raymund Ms. Mia Guiala St. Raymund Mr. Ariel Dizon Kolonwel Ms. Delia Silvano Kolonwel Mr. Kevin Padillo J-Tram Mr. Tristan Lorete J-Tram Mr. John Hendrich Kho BT. Industries Mr. Piero Kristoffer Rodriguez Asian Aerospace Corp. Mr. Ricsman Kurt Asian Aerospace Corp.</p>	
CALL TO ORDER	1. The scheduled Prebid Conference started at 10:25 AM with the Chairperson presiding.	

	<p>2. The Secretariat acknowledged the presence of the attendees, and stated that with the presence of the four members of the BAC, the required quorum has been established.</p> <p>3. The Secretariat stated BAC'S compliance with regard to the invitation of Observers.</p> <p>4. The PMO-in-charge (PMOIC) presented the general requirements for government procurement.</p>
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DISCUSSIONS

I. BID DOCUMENTS	
INVITATION TO BID	<p>SECTION I in relation to SECTION VIII (ANNEX E) Page 4</p> <p>Bidders should have completed, within ten (10) years from the date of submission and receipt of bids, a contract similar to the project.</p> <ul style="list-style-type: none"> ➤ <i>Prospective bidders suggested to change the requirement from ten (10) to five (5) years.</i> - <i>The BAC took note of the request and amendments, if any, shall be reflected in the Supplemental/Bid Bulletin to be issued for the project.</i>
INSTRUCTIONS TO BIDDERS	<p>SECTION II</p> <p>There were no other discussions, clarifications, amendments, inclusions and revisions under this Section of the Bidding Documents.</p>
BID DATA SHEET	<p>SECTION III BDS Clause 5.4 Page 40</p> <p>xxx</p> <p>The bidder must have completed, within the period specified in the Invitation to Bid and ITB Clause 12.1(a)(ii), a single contract that is similar to this project, equivalent to at least fifty percent (50%) of the ABC.</p> <ul style="list-style-type: none"> - <i>The prospective bidders confirmed their compliance with the requirement.</i> <p>For this purpose, similar contracts shall refer to</p> <ul style="list-style-type: none"> - Any contract for Supply and Delivery of Aircraft Rescue and Fire Fighting Vehicle. <ul style="list-style-type: none"> ➤ A proponent inquired if a contract for commercial fire trucks is acceptable as contemplated under the definition of the similar

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contract.

- *The Chairperson answered in the negative. It was clarified that Aircraft Rescue and Fire Fighting Vehicle is just one vehicle.*

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BDS Clause 29.2

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For purposes of Post-qualification the following document(s) shall be submitted within five (5) calendar days from receipt of notice from the BAC.

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5. Certification accompanied with *verifiable* proof that the brand being offered has been in the International Market for at least **TEN (10) YEARS;**

- Prospective bidder suggested if the requirement can be changed to Twenty Five (25) years.

- *The Committee took note the request and amendments, if any, shall be reflected in the Supplemental/Bid Bulletin to be issued for the project.*

6. Certification accompanied with verifiable proof that the company has supplied ARFF for the last ten (10) years.

- Prospective bidder suggested if the requirement can be changed to five (5) years in tropical countries.

- *The Committee took note the request and amendments, if any, shall be reflected in the Supplemental/Bid Bulletin to be issued for the project.*

BDS Clause 29.2

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9. Certification of compliance to ICAO & NFPA 414 of the offered brand and model.

10. At least One (1) Service Center in either Region 3 or NCR.

	<p>11. <u>Certificate of compliance to ECE-R29-3 of the offered brand and model.</u></p> <p>12. <u>Maintenance plan for the 3-year warranty period.</u></p> <p>- <i>The foregoing additional documents shall be added to the list of post-qualification requirements.</i></p>
<p>GENERAL CONDITIONS OF THE CONTRACT</p>	<p>SECTION IV There were no other discussions, clarifications, amendments, inclusions and revisions under this Section of the Bidding Documents.</p>
<p>SPECIAL CONDITIONS OF THE CONTRACT</p>	<p>SECTION V There were no other discussions, clarifications, amendments, inclusions and revisions under this Section of the Bidding Documents.</p>
<p>SCHEDULE OF REQUIREMENTS</p>	<p>SECTION VI Page 71</p> <p>DELIVERY PERIOD Within One Hundred Twenty (120) calendar days from the effective date indicated in the Notice to Proceed</p> <p>➤ Prospective bidders inquired if the delivery period may be extended to 180 cd, 300 cd, 330 cd or 360 cd.</p> <p>- <i>The Committee took note the request and amendments, if any, shall be reflected in the Supplemental/Bid Bulletin to be issued for the project.</i></p>
<p>TECHNICAL SPECIFICATIONS</p>	<p>Section VII Technical Specification Pages 73 – 82</p> <p>xxx Chassis: 6x6</p> <p>➤ Prospective bidder requested if the requirement can be changed to Manufacturer's Standard.</p> <p>- <i>The Committee took note the request and amendments, if any, shall be reflected in the Supplemental/Bid Bulletin to be issued for the project.</i></p> <p>xxx</p> <p>Transmission: ≥ 7-speed automatic</p> <p>➤ Prospective bidders requested if the requirement can be changed to just automatic, 6-speed automatic and 4-speed automatic.</p> <p>- <i>The Committee took note the request and amendments, if</i></p>

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any, shall be reflected in the Supplemental/Bid Bulletin to be issued for the project.

Water Tank: $\geq 12,000L$

- Prospective bidders requested if the requirement can be changed to 11,000L.
 - *The Committee took note the request and amendments, if any, shall be reflected in the Supplemental/Bid Bulletin to be issued for the project.*

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Steering: The chassis shall be equipped with power-assisted steering with direct mechanical linkage from the steering wheel to steered axle/s to allow manual control in the event of power-assist failure

- Prospective bidders asked if the location of the steering wheel is at the center of the cabin?
 - *The Committee took note the request and amendments, if any, shall be reflected in the Supplemental/Bid Bulletin to be issued for the project.*

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Rims, Tires and wheels: Each ARFF vehicle shall be provided with two (2) new spare tire complete with the same rims of the installed wheels.

- Prospective bidders requested to decrease the number to required spare tires to one (1) only.
 - *Committee took note the request and amendments, if any, shall be reflected in the Supplemental/Bid Bulletin to be issued for the project.*

Turret and Under Truck/Protection Nozzles

- The ARFF vehicles shall be equipped with the following:
 - HRET w/ piercing tool with $\geq 15m$ working height
- The proponents requested to change the working height to 17m.
 - *The Committee took note the request and amendments, if any, shall be reflected in the Supplemental/Bid Bulletin to be issued for the project*

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Warranty: The bidder shall provide a three (3) years warranty on parts and labor, at least five (5) years on spare parts availability after end of production and service.

- Prospective bidders proposed to amend the following requirements:
 1. From (3) years warranty on parts and labor to two (2) years only; and
 2. From five (5) years spare parts availability to twenty – five (25) years.
- *The Committee took note the suggestion and amendments, if any, shall be reflected in the Supplemental/Bid Bulletin to be issued for the project.*

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Land Transportation Office Registration

- *It was emphasized that the vehicles should be registered under the name of Subic Bay Metropolitan Authority.*

SECTION VIII
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BID FORMS

Bid Form

- *The Chairperson reiterated that prospective bidders shall indicate unit prices for both ARFF.*

III. OTHER MATTERS

OTHER MATTERS

1. The following points were also emphasized:
 - For the required Competent Evidence of Identity
 - Based on the Rules on Notarial Practice, only government- issued IDs bearing the photograph and signature of the affiant are acceptable evidences. Community Tax Certificate (CTC) is not allowed.
 - No. 10th statement under the Omnibus Sworn Statement
 - It was emphasized that notices shall be transmitted in any of the telephone/fax numbers and/or e-mail address/es provided under the 10th statement and are deemed received as of its transmittal (not as of receipt by the bidder) and the reckoning period for the reglementary periods stated in the bidding documents and the revised Implementing Rules and Regulations of Republic Act No. 9184 shall commence from receipt thereof.
2. The PMOIC presented the matrix of schedule of bidding activities and reiterated that should the bidders have additional queries, the same shall

	be in writing and last of written clarifications shall be on November 22, 2019.
ADJOURNMENT	Having no other matters for discussion, the meeting was adjourned at 1:15 PM.
CERTIFICATION	We certify that the foregoing is true account of Prebid Conference conducted on November 19, 2019.
PREPARED BY	<p>Procurement Division IX</p> <p style="text-align: center;">SGD KARLOU M. BORJA Provisional Member, PS (PMOIC)</p>
CERTIFIED CORRECT	<p>Bids and Awards Committee IX (BAC IX)</p> <p style="text-align: center;">SGD Mr. MARK QUIAMBAO SBMA Representative</p> <p style="text-align: center;">SGD Mr. ROMMEL A. LUCERO Technical Working Group, SBIA</p> <p style="text-align: center;">SGD ENGR. VERGIL JOSEPH G. LANSANGAN Provisional Member, SBMA (ADHOC)</p> <p style="text-align: center;">SGD ENGR. IAN T. FAJARITO Chairperson, Bids and Awards Committee IX</p>

Note: For the purpose of this Minutes and for better understanding of its contents, the following rules shall apply: (a) ~~Double Strike out~~ – denotes deletion; (b) Underline – denotes inclusion or new item/requirement; and "xxx" – denotes separation of phrase/s being amended from the rest of the main text.